

Dynamics of opinion expression

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Modeling efforts in opinion dynamics have to a large extent ignored that opinion exchange between individuals can also have an effect on how willing they are to express their opinion publicly. Here, we introduce a model of public opinion expression. Two groups of agents with different opinion on an issue interact with each other, changing the willingness to express their opinion according to whether they perceive themselves as part of the majority or minority opinion. We formulate the model as a multigroup majority game and investigate the Nash equilibria. We also provide a dynamical systems perspective: Using the reinforcement learning algorithm of Q -learning, we reduce the N -agent system in a mean-field approach to two dimensions which represent the two opinion groups. This two-dimensional system is analyzed in a comprehensive bifurcation analysis of its parameters. The model identifies social-structural conditions for public opinion predominance of different groups. Among other findings, we show under which circumstances a minority can dominate public discourse.

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“The actual strength of [...] different camps of opinion does not necessarily determine which view will predominate in public. An opinion can dominate in public and give rise to the pressure of isolation even if the majority of the population holds the opposing view that has come under pressure—yet does not publicly admit to holding this position.”[1]

I. INTRODUCTION

Fundamental to models of opinion dynamics is the assumption that people’s opinions are, in some way or another, influenced by the opinion of their peers. There is an extensive amount of models of opinion change in social systems (see Refs. [2–4] for reviews). While it is a plausible assumption that people who express their opinion about an issue are sensitive to approval and disapproval, feedback on the opinion need not necessarily lead to its reconsideration. It might also affect one’s willingness of opinion *expression*: The more positive (negative) the feedback, the more (less) motivated one feels to publicly express one’s opinion.

In comparison, this approach to public discourse has remained, from a modeling perspective, rather unexplored. However, it is worth considering the following: In general, people are not always willing to reveal their opinion on certain issues to others [5]. A recent study shows that only a minority of users who consume news online is also involved in sharing and discussing them [6]. Thorough research on opinion dynamics must take into account that some individuals might

choose to not express their opinion publicly, which has profound effect on how others perceive the opinion climate in a social system. We will hence, in this paper, focus on a model of the *expression of*, and not the change in, opinions.

Models have been developed which distinguish between internal and publicly revealed opinion of agents [7–15], often building on the seminal experiments of Asch [16] (see also [17]). As a reaction to peer pressure, agents might publicly display conformity, even though their internal opinion remains unchanged. This separation between the publicly visible and the privately held position is also established in the present work—but in this case, a discrepancy between the own and publicly perceived opinion will result in silence.

A theory of public opinion expression has already been developed around fifty years ago, with Elisabeth Noelle-Neumann’s influential “spiral of silence” [1,18]. Roughly speaking, Noelle-Neumann sees the fear of isolation as an essential drive for how humans publicly behave. Especially with respect to morally charged topics, individuals constantly and mostly subconsciously monitor the “opinion landscape” around them (they possess a “quasistatistical sense” [1,18]) and might refrain from expressing their opinion if they believe to be part of the minority. However, a belief to hold the majority position might encourage them to express their view. Since each individual’s decision whether to express her opinion or not influences how others perceive the opinion landscape, whose evaluation might then change accordingly, a dynamical development (for which Noelle-Neumann used the metaphor of a spiral) follows in which the seemingly dominant opinion fraction becomes more and more vocal and the perceived minority fraction becomes more and more silent. Noelle-Neumann’s spiral of silence is particularly interesting for mathematical modeling since it links a micro mechanism with a dynamical development at the macro level.

While there have been efforts to model opinion expression and specifically the spiral of silence, they are either in large parts simulative [19–23] or directed toward the effect of

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specific circumstances on the spiral of silence (mass media [24], social bots [20], or the long-time effect of charismatic agents [23]). Granovetter and Soong [25], and subsequently Krassa [26], employ a threshold model of opinion expression which only applies to cases in which a certain opinion is already suppressed. We aim here toward a more general, structural understanding of the dynamics of opinion expression.

We develop a model which employs an account of social influence termed social feedback theory [27]. The behavioral adjustment of agents depends solely on the social feedback they receive when they express their opinion. This affective experience-based interaction mechanism has already been shown to lead to opinion polarization in connected networks of sufficiently high modularity [28]. In the present approach, the effect of social interaction is directed toward the *willingness* of or incentive for individuals to publicly express their opinion. We investigate the structural conditions that promote or hinder opinion expression of different opinion groups. This is first done from a game-theoretic angle. To address questions of bounded rationality and equilibrium selection, we also develop a dynamical systems perspective, using reinforcement learning in the form of Q -learning [29]. This allows us to perform a mean-field approximation for the expected reward of the two opinion groups, which reduces the system to two dimensions.

In the following, we will first describe the baseline social structure and the two central structural parameters of the model. In Sec. III, we represent the model as a multigroup majority game on the agent network and investigate its Nash equilibria with respect to the structural parameters. Section IV introduces Q -learning and a subsequent two-dimensional approximation of the dynamical system. In Sec. V we perform a bifurcation analysis for the different parameters involved. We conclude with a discussion of the results and an outlook in Sec. VI.

II. SOCIAL-STRUCTURAL SETTING

For simplicity, we assume that there are two groups of individuals holding two different opinions on an issue. The opinion of an agent i , o_i , is referred to by either 1 or 2, depending on the group she belongs to. G_1 is the group of agents holding opinion 1, G_2 the one of agents holding opinion 2. Agents are connected to each other according to probabilities of the stochastic block matrix M (the entries q_{11} , q_{22} and q_{12} in the different blocks represent the probability of every connection within that block, self-connections excluded),

$$M = \begin{pmatrix} q_{11} & q_{12} \\ q_{12} & q_{22} \end{pmatrix}. \quad (1)$$

In each interaction step, an undirected, unweighted network is generated from M , for which the probability of there being an edge between any two agents belonging to opinion group

G_1 is given by q_{11} , and analogously q_{22} for G_2 . Cross-group connection probabilities are given by q_{12} . Since they are probabilities, $q_{11}, q_{22}, q_{12} \in [0, 1]$.

We can express the expected fraction of neighbors that hold the same opinion as an agent by¹

$$f_{11} = \frac{(N_1 - 1)q_{11}}{(N_1 - 1)q_{11} + N_2q_{12}} \quad (2)$$

for agents belonging to opinion group G_1 and

$$f_{22} = \frac{(N_2 - 1)q_{22}}{(N_2 - 1)q_{22} + N_1q_{12}} \quad (3)$$

for agents that are part of opinion group G_2 . The expected fractions of neighbors belonging to the other opinion group are consequently

$$f_{12} = \frac{N_2q_{12}}{(N_1 - 1)q_{11} + N_2q_{12}} \quad (4)$$

for agents of G_1 and

$$f_{21} = \frac{N_1q_{12}}{(N_2 - 1)q_{22} + N_1q_{12}} \quad (5)$$

for agents of G_2 . We now introduce the two central structural parameters, γ and δ . They are the ratios of the expected in-group to the out-group connections for each opinion group and given by

$$\gamma = \frac{N_1 - 1}{N_2} \frac{q_{11}}{q_{12}} \quad (6)$$

and

$$\delta = \underbrace{\frac{N_2 - 1}{N_1}}_{\text{group sizes}} \underbrace{\frac{q_{22}}{q_{12}}}_{\text{weights}}, \quad (7)$$

$\gamma > 1$ or $\delta > 1$ means that the agents of one opinion group on average have more connections to others that hold the same opinion, while $\gamma < 1$ or $\delta < 1$ indicates that agents of the opinion group are more strongly connected to agents holding a different opinion. In the following, if we say that an opinion group is internally well-connected, we mean that the structural parameter of the group is bigger than 1. With γ and δ , the above Eqs. (2), (3), (4), and (5) can be simplified to

$$f_{11} = \frac{\gamma}{\gamma + 1}, \quad f_{12} = \frac{1}{\gamma + 1}, \quad (8)$$

$$f_{22} = \frac{\delta}{\delta + 1}, \quad f_{21} = \frac{1}{\delta + 1}. \quad (9)$$

III. A SILENCE GAME

We now use the social structure described in Sec. II as the setting of a “silence game.” The opinions of the agents are fixed according to their group affiliation and do not change. Each agent can choose one of two actions: Public expression

¹Note here that these are the fractions of neighbors with a certain *internal* opinion. Whether these opinions are also visible to others will be subject of the next section.

of opinion, or silence. Their preference over the actions depends on the perception of their opinion environment. If it appears to them that they are part of a minority, then they become silent. If they think that they hold the opinion of the majority, then they will express it.² But only the expressive agents shape the subjective impression of the opinion landscape of each individual. Silent ones do not contribute. After all, silence means that the individual's opinion is not public.

Moreover, we introduce as an additional model assumption that opinion expression does not come for free. It is costly to express one's opinion,³ which is accounted for by a constant cost c . This constant might make more than a simple (perceived) opinion majority necessary for an agent to also have an incentive to express her opinion.

Therefore, the ordinal preferences of an individual i over the actions e (for opinion expression) and s (for silence) are given as follows: An agent i prefers e over s if on average, in i 's neighborhood, more agents who share i 's opinion speak out. We hence compare the expected number of neighbors of an agent i who *publicly* agree with i with the expected number of publicly disagreeing neighbors (plus costs of opinion expression). If the terms are normalized by the expected overall number of neighbors of the agent,⁴ then we arrive at the inequalities

$$\frac{\sum_{j \in G_1, j \neq i} q_{11} a_j}{(N_1 - 1)q_{11} + N_2 q_{12}} > \frac{\sum_{j \in G_2} q_{12} a_j}{(N_1 - 1)q_{11} + N_2 q_{12}} + c \quad (10)$$

if i is part of opinion group G_1 and

$$\frac{\sum_{j \in G_2, j \neq i} q_{22} a_j}{(N_2 - 1)q_{22} + N_1 q_{12}} > \frac{\sum_{j \in G_1} q_{12} a_j}{(N_2 - 1)q_{22} + N_1 q_{12}} + c \quad (11)$$

for i being part of G_2 . Here, the actions a_j are given by $a_j = 1$ for expression and $a_j = 0$ for silence—the sums count only the expected connections to agents who speak out. If the respective inequality is fulfilled for an agent, then she prefers to speak out. If the two sides of Eq. (10) or Eq. (11) are equal, then the individual is indifferent in her preference over the actions.

A strategy profile is called a Nash equilibrium (NE) if no individual i can increase her expected reward by unilaterally deviating from the equilibrium. In our system, the equilibrium condition is met if there is a strategy profile for which each individual that expresses herself has Eq. (10) or Eq. (11) (depending on the opinion group of the agent) satisfied, and if for each individual that is silent, the corresponding inequality is not fulfilled.

It is already visible in Eqs. (10) and (11) that apart from the fact that an individual does not account for her own expressed opinion in the inequality ($i \neq j$ in the sum on the left-hand

side), the rest of the contributions in the inequalities are the same for all agents of one opinion group. It is also visible that if Eq. (10) or Eq. (11) is satisfied for an agent i that expresses herself, it must be satisfied for all silent individuals of her group as well: They “see” one more agent expressing their opinion than i , since i does not account for herself in her evaluation of her environment. Hence, there is an additional positive term on their left-hand side. However, if the inequality is not fulfilled for a silent agent of one group, then it can neither be fulfilled for an expressive one. Therefore, in a pure-strategy equilibrium, all agents of one opinion group must choose the same action.

This simplifies the inequalities above. If all agents of an opinion group act the same, then Eqs. (10) and (11) can be expressed in terms of the structural parameters γ and δ . Four pure-strategy NEs might be possible, depending on γ and δ . Both groups can be silent, or only one of them, but not the other, or none:

(1) If both groups express their opinion (we call this state (e, e) ; the first entry stands for the collective action of G_1 , the second for the action of G_2), then the following conditions must be satisfied to make this state a NE:⁵

$$\frac{(N_1 - 1)q_{11} - N_2 q_{12}}{(N_1 - 1)q_{11} + N_2 q_{12}} - c = \frac{\gamma - 1}{\gamma + 1} - c > 0, \quad (12)$$

$$\frac{(N_2 - 1)q_{22} - N_1 q_{12}}{(N_2 - 1)q_{22} + N_1 q_{12}} - c = \frac{\delta - 1}{\delta + 1} - c > 0. \quad (13)$$

(2) (e, s) is a NE if

$$\frac{(N_1 - 1)q_{11}}{(N_1 - 1)q_{11} + N_2 q_{12}} - c = \frac{\gamma}{\gamma + 1} - c > 0, \quad (14)$$

$$-\frac{N_1 q_{12}}{(N_2 - 1)q_{22} + N_1 q_{12}} - c = -\frac{1}{\delta + 1} - c < 0. \quad (15)$$

(3) (s, e) is a NE if

$$-\frac{N_2 q_{12}}{(N_1 - 1)q_{11} + N_2 q_{12}} - c = -\frac{1}{\gamma + 1} - c < 0, \quad (16)$$

$$\frac{(N_2 - 1)q_{22}}{(N_2 - 1)q_{22} + N_1 q_{12}} - c = \frac{\delta}{\delta + 1} - c > 0. \quad (17)$$

(4) (s, s) is a NE if

$$-c < 0. \quad (18)$$

The different existence regimes of the pure-strategy NEs are given in Fig. 1. If γ and δ are both smaller than $\frac{c}{1-c}$, then even if all group members express their opinion and the other opinion group is silent, it is too costly (compared to the amount of connections to agents of the own opinion group) to express one's opinion and the only NE is the one in which all individuals are silent. If γ or δ or both are bigger than $\frac{c}{1-c}$, but smaller than $\frac{c+1}{1-c}$, then either both opinion groups are silent or one of the groups expresses themselves, but not both: The strength of internal connections of each group are not sufficient to account for the negative influence of the other, expressive group. Not both Eqs. (12) and (13) can be satisfied.

²Games with fixed, different group affiliations of agents are considered, e.g., in Ref. [30] or Ref. [31].

³We may think of the effort of typing a reply to someone in social media, or the effort of joining a demonstration for or against some issue.

⁴The reason for this normalization will become apparent in Eqs. (12)–(18): We can then express the conditions for the Nash equilibria in terms of γ and δ .

⁵We use Eq. (6) in the equivalence.

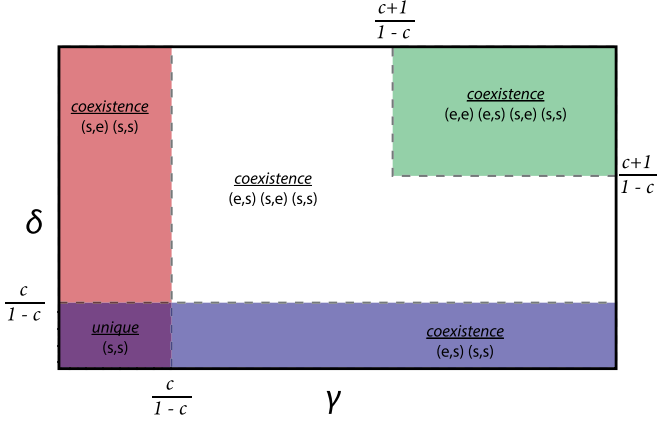


FIG. 1. The available pure-strategy Nash equilibria in different regimes of γ and δ . The equilibria are abbreviated by either e for expression or s for silence for each opinion group (the first entry is for the collective action of G_1 , the second for the one of G_2). For costs $c > 0$, γ and δ below $\frac{c}{1-c}$ will lead to a situation in which the only available Nash equilibrium is one in which no one expresses her opinion publicly. An increase in the structural parameters above this threshold leads to additional Nash equilibria in which at least one of the two opinion groups speaks out. If both γ and δ are bigger than $\frac{c+1}{1-c}$, then an additional Nash equilibrium arises in which all agents express their opinion.

Hence, this structural regime only allows public opinion predominance of one group (or complete silence).⁶ If γ and δ are both bigger than $\frac{c+1}{1-c}$, then it is possible that both opinion groups express their opinion publicly at the same time. Then, the positive influence of the in-group members still dominates, even if all out-group members are expressive as well. Hence, also Eqs. (12) and (13) are satisfied.

Obviously, there are also mixed-strategy NEs. Suppose the situation is as follows: The agents of each group mix their actions uniformly such that each agent is exactly indifferent between expressing herself or staying silent. Then, no one has an incentive for action change, and we therefore have a NE. This equilibrium is, nevertheless, only metastable in the sense that it only takes one agent to increase (or decrease) her expression probability to make it favourable for all other agents of one opinion group to express themselves (or become silent).

γ and δ do not only depend on the number of agents holding one or another opinion. They are also influenced by the internal connection weights of agents of one opinion group. Hence, a well-connected minority group can dominate public discourse if the corresponding structural parameter is above the threshold of $\frac{c}{1-c}$. But while the regimes of different NEs in Fig. 1 are displayed correctly, it might give the impression that γ or δ are parameters that can be tuned by simply increasing

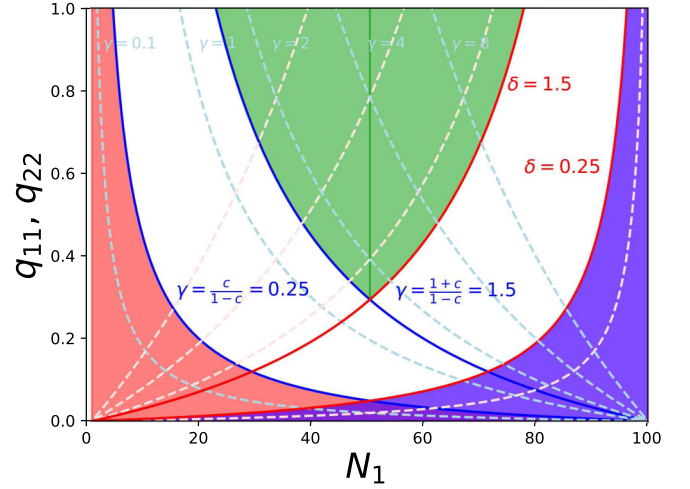


FIG. 2. The constant γ - and δ -curves for $N = 100$ agents, $q_{12} = 0.2$ and $c = 0.2$. They are plotted with respect to N_1 , $N_2 = N - N_1$, and $q_{11} = q_{22}$. Each blue curve (starting at $N_1 = 100$, $q_{11} = 0$) stands for a combination of the number of opinion group members N_1 and internal connection weights q_{11} that yields a constant value of the structural parameters γ , each red one (starting at $N_1 = 0$, $q_{11} = 0$) for a combination of N_2 and q_{22} that produces constant δ . The color-coding for the different Nash equilibrium regions is analogous to Fig. 1. It is visible that the numerical minority of an opinion group cannot always be compensated by increasing q_{11} (or q_{22}), the probability of a connection between two agents of the same opinion group. Moreover, the fixed γ - and δ -curves are symmetric with respect to $N_1 = N_2 = 50$, where they intersect. (For better readability, the dashed δ curves have not been labeled. They correspond to their γ counterparts.)

the probability of a connection between two agents of the same group, that is, q_{11} or q_{22} (all other parameters, including q_{12} , fixed). That is not the case. Some numerical minorities cannot be balanced by increasing internal connections since q_{11} and q_{22} are bounded by 1. If there are too few agents in one opinion group, then even setting q_{11} or q_{22} to 1 will not be elevate γ or δ above a certain threshold. This is made visible in Fig. 2. The figure shows the different existence regimes of the NEs for different combinations of internal connection weights q_{11} and q_{22} and partitions of a total of $N = 100$ agents between groups G_1 and G_2 . q_{12} and c are fixed. Each point in the plot stands for a combination of the number of agents in opinion group G_1 , N_1 , and the in-group connection probability q_{11} , out of which one can compute the value of γ . The lines of constant γ are plotted in red. Since the overall number of agents $N = 100$ is fixed, N_2 is not independent and determined by the choice of N_1 by $N - N_1$. If we just assume that $q_{22} = q_{11}$, then each point in the plot at the same time represents also a combination of the relevant parameters of opinion group G_2 out of which one can compute δ . Curves of constant δ are the blue lines and symmetrical to the γ -curves with respect to $N_1 = 50$.

A vertical line in the plot, e.g., at $N_1 = 20$, can be interpreted as follows: Each constant γ or δ value that it intersects on its way to $q_{11} = q_{22} = 1$ is reachable for this partition of agents in the two groups if q_{11} and q_{22} are tuned accordingly. But if there is no intersection for a specific γ or δ , then even

⁶If either only the conditions for (e, s) or only for (s, e) are satisfied, then it is clear which opinion will dominate publicly (if any). If both are satisfied, then the situation becomes more interesting in the sense that it depends on the initial conditions and the dynamical development of the system which opinion will predominate. We will approach these issues in Secs. IV and V.

if the internal connection probabilities are maximized (i.e., one opinion group is completely connected internally), the structural strength of the respective group cannot reach that value due to their limited group size. For $N_1 = 20$, a state in which both opinion groups are expressing themselves (the upper right, green area in Fig. 1) cannot be reached since opinion group G_1 has too few agents to produce a γ high enough to satisfy Eq. (12). In general, there are numerical thresholds (dependent on the costs c , the cross-group connection probability q_{12} and the overall number of agents N) below which reaching a state in which both group express themselves or in which the own group becomes dominant becomes impossible from a game-theoretic perspective. The game-theoretic approach hence can give (all other parameters fixed) limits for the effect of group-internal coordination in the form of internal cohesion on public discourse.

IV. Q-LEARNING AND A DYNAMICAL SYSTEMS PERSPECTIVE

While we are able to determine the Nash equilibria of the system, the game-theoretical point of view does not answer questions of equilibrium selection or the effects of bounded rationality. In this section, we will introduce a dynamical systems perspective to approach those questions.

We posit a simple interaction mechanism between the agents on the network (drawn again from M in each time step) of Sec. II. It is given as follows: If an agent expresses her opinion, then she will be paired with a random neighbor. The fractions f_{11} , f_{12} , f_{21} , and f_{22} correspond to the probability of meeting a neighbor of a certain opinion group given the own opinion group of an agent. The neighbor then gives (if she also is in an expressive state) social feedback to the agent, either agreement or disagreement, which will contribute to the agent's impression of her opinion environment. Put in an algorithmic way:

- (1) A random agent is selected.
- (2) If willing to speak out, then the agent expresses her opinion to a random neighbor at cost c .
- (3) If the neighbor is also willing to speak out, then she gives feedback on the agent's opinion.
- (4) According to the feedback, the agent will become more/less willing to speak out.

As in Ref. [28], we will describe the development of the system as reinforcement learning dynamics, more specifically, as dynamics induced by Q -learning, where the agents strategies are represented by Q functions that characterize relative utility of a particular action. [27] provides a more detailed justification for this choice including evidence from neuroscience. In Q -learning, the reinforcement mechanism that updates the agent's willingness to express her opinion is given by

$$Q_i^{t+1} = (1 - \alpha)Q_i^t + \alpha r_i^t, \quad (19)$$

where r_i^t is the reward for agent i at time step t upon expression

$$r_i^t = \begin{cases} -c & \text{for random neighbor being silent,} \\ -1 - c & \text{for disagreeing random neighbor,} \\ 1 - c & \text{for agreeing random neighbor.} \end{cases} \quad (20)$$

The Q function is expected to converge to the expected reward over time.⁷ The probability of expression is a function of the value of Q_i . We assume here a Boltzmann action selection mechanism, i.e., the probability of expression of agent i is given by

$$p_i^t = \frac{1}{1 + e^{-\beta Q_i^t}}, \quad (21)$$

the probability of staying silent by $1 - p_i^t$. If $\beta = 0$, then the action choice of the agent is completely independent of the Q values and randomized. For increasing β , the agent becomes more sensitive in her action selection toward her current evaluation of her local opinion environment. Then, a positive Q value indicates that it is more likely for her to express herself than not, while a negative one indicates the opposite. If $\beta \rightarrow \infty$, then the probabilities of the actions become deterministic.

The expected reward for agent i upon opinion expression is given by either (if i belongs to opinion group G_1)

$$\begin{aligned} \mathbb{E}_p[r_i^t] = & -c + f_{11} \frac{1}{N_1 - 1} \sum_{\substack{j \in G_1 \\ j \neq i}} \frac{1}{1 + e^{-\beta Q_j^t}} \\ & - f_{12} \frac{1}{N_2} \sum_{j \in G_2} \frac{1}{1 + e^{-\beta Q_j^t}}, \end{aligned} \quad (22)$$

or (if i belongs to opinion group G_2)

$$\begin{aligned} \mathbb{E}_p[r_i^t] = & -c + f_{22} \frac{1}{N_2 - 1} \sum_{\substack{j \in G_2 \\ j \neq i}} \frac{1}{1 + e^{-\beta Q_j^t}} \\ & - f_{21} \frac{1}{N_1} \sum_{j \in G_1} \frac{1}{1 + e^{-\beta Q_j^t}}. \end{aligned} \quad (23)$$

We follow Ref. [29], where Q -learning in two-player two-action games is investigated, and take the continuous-time limit of the Q -learning Eq. (19). In this limit, we divide time into intervals of δt . We replace $t + 1$ with $t + \delta t$ and α with $\alpha' \delta t$. This yields

$$Q_i(t + \delta t) - Q_i(t) = \alpha' \delta t [r_i(t) - Q_i(t)],$$

and hence

$$\dot{Q}_i = \alpha' [r_i(t) - Q_i(t)]. \quad (24)$$

Over time, the difference of the largest and the lowest Q value of an opinion group decays at least exponentially in expectation (see the Appendix for the estimation):

$$\begin{aligned} \frac{d}{dt} (Q_{i \in G_1}^{\max} - Q_{i \in G_1}^{\min}) & \leq -\alpha' (Q_{i \in G_1}^{\max} - Q_{i \in G_1}^{\min}), \\ \frac{d}{dt} (Q_{i \in G_2}^{\max} - Q_{i \in G_2}^{\min}) & \leq -\alpha' (Q_{i \in G_2}^{\max} - Q_{i \in G_2}^{\min}). \end{aligned}$$

That is, the Q values of the agents of one group are expected to converge over time. This allows us to employ a

⁷Equation (19) describes Q -learning for myopic agents, i.e., with discount factor 0.

mean-field approximation for the expected reward of the two opinion groups: We introduce the average Q values for each opinion group,⁸

$$Q_1(t) = \frac{1}{N_1} \sum_{i \in G_1} Q_i(t), \quad Q_2(t) = \frac{1}{N_2} \sum_{i \in G_2} Q_i(t). \quad (25)$$

This means that we do not distinguish any more between the agents of the respective opinion groups. We assign them the average of their group's Q value. This simplification will have an effect on the probability of opinion expression for the individuals. Instead of averaging over each group's probability of expression, we simply insert the averaged Q values into the equation:

$$\frac{1}{N_1} \sum_{j \in G_1} \frac{1}{1 + e^{-\beta Q_j(t)}} \rightarrow \frac{1}{1 + e^{-\beta Q_1(t)}} = p_1(t), \quad (26)$$

$$\frac{1}{N_2} \sum_{j \in G_2} \frac{1}{1 + e^{-\beta Q_j(t)}} \rightarrow \frac{1}{1 + e^{-\beta Q_2(t)}} = p_2(t). \quad (27)$$

The expected reward for the different opinion groups are given by the equations⁹

$$\mathbb{E}_p[r_1(t)] = -c + \frac{\gamma}{\gamma + 1} p_1(t) - \frac{1}{\gamma + 1} p_2(t), \quad (28)$$

$$\mathbb{E}_p[r_2(t)] = -c + \frac{\delta}{\delta + 1} p_2(t) - \frac{1}{\delta + 1} p_1(t), \quad (29)$$

where the probabilities of expression for each group are $p_1(t)$ and $p_2(t)$, and it is not distinguished any more between the individuals.

We can therefore write our two-dimensional formulation as follows:

$$\dot{Q}_1(t) = \alpha' \left[-c + \frac{\gamma}{\gamma + 1} p_1(t) - \frac{1}{\gamma + 1} p_2(t) - Q_1(t) \right], \quad (30)$$

$$\dot{Q}_2(t) = \alpha' \left[-c + \frac{\delta}{\delta + 1} p_2(t) - \frac{1}{\delta + 1} p_1(t) - Q_2(t) \right]. \quad (31)$$

According to Eqs. (30) and (31), we can produce a phase portrait of the system including its trajectories and fixed points for given exploration rate β , structural parameters γ and δ , and costs of expression c . An example of how the phase portraits change with γ and δ is given in Fig. 3.

There, it is visible that the stable fixed points of the system include basins of attraction, that is, regimes of values of Q_1 and Q_2 for which the system is expected to end up in those fixed points. The basins of attraction in the two-dimensional approximation correspond exactly to those of the stochastic N -agent system in the limit $\alpha \rightarrow 0$. For larger α , both fixed points and basins of attraction do not necessarily correspond

to the two-dimensional approximation. We show averages over simulation runs for different values of α in Fig. 4.

V. BIFURCATION AND STABILITY ANALYSIS

To find the fixed points of Q_1 and Q_2 , we set Eqs. (30) and (31) to 0, solve Eq. (30) for Q_2 and insert it into Eq. (31), which yields

$$Q_2 = -\frac{1}{\beta} \ln \left[\frac{1}{\frac{\gamma}{1 + e^{-\beta Q_1}} - (\gamma + 1)(Q_1 + c)} - 1 \right] \quad (32)$$

$$\frac{\delta}{\delta + 1} \left[\frac{\gamma}{1 + e^{-\beta Q_1}} - (\gamma + 1)(Q_1 + c) \right] - \frac{1}{\delta + 1} \frac{1}{1 + e^{-\beta Q_1}} + \frac{1}{\beta} \ln \left[\frac{1}{\frac{\gamma}{1 + e^{-\beta Q_1}} - (\gamma + 1)(Q_1 + c)} - 1 \right] - c = 0 \quad (33)$$

Equation (33) now gives us the Q_1 value of the fixed points of the system, with which we can calculate the corresponding Q_2 value by Eq. (32). In essence, the fixed points depend on four parameters: β , γ , δ , and c . We will carry out a bifurcation analysis of the latter three parameters in the following subsections, β bifurcations can be found in the Appendix.

After having solved Eqs. (33) and (32) for Q_1 and Q_2 , we can assess the stability of the respective fixed points by calculating the eigenvalues of their Jacobian; two negative (real parts of the) eigenvalues indicate a stable attractor. In the following, we analyze the bifurcation structure of the system depending on the different types of parameters in the system.

A. Structural power

The parameter γ describes the ratio of internal versus external connectedness of G_1 . $\gamma > 1$ means that on average each member of G_1 is connected to more agents of the own than of the other opinion group. (Everything stated in this paragraph applies equivalently to δ , which is just the parameter for the ratio of internal versus external connectedness of the other group.) As is visible in Fig. 5, for small γ (< 0.5), given $\beta = 10$, $\delta = 2.36$ (that is, a quite well-connected opposite opinion group) and $c = 0.1$, there is only one (stable) fixed point with negative Q_1 value and positive Q_2 . While γ grows, a saddle-node bifurcation occurs such that one stable and one unstable fixed point appear for positive Q_1 and negative Q_2 . Another saddle-node bifurcation occurs at around $\gamma = 2$; and for $\gamma > 4.2$, the low- Q_1 fixed points disappear in another saddle-node.

How can this be interpreted? In essence, an opinion community that is not well-connected internally ($\gamma < 0.5$) will be driven into silence by the opposite opinion group that is internally more cohesive. With increasing γ , that is, increasing internal connectedness, other fixed points appear in which the former group is expressive.¹⁰ With a further increase of γ , G_1 even becomes too cohesive to be driven into silence

⁸Note the slight abuse of notation here: From now on, the index of Q and p will not indicate single individuals any more, but the average Q value and the corresponding expression probability of the different opinion groups.

⁹ f_{11} , f_{12} , f_{21} , and f_{22} have been replaced according to Eqs. (8) and (9) with $\frac{\gamma}{\gamma+1}$, $\frac{1}{\gamma+1}$, $\frac{\delta}{\delta+1}$, and $\frac{1}{\delta+1}$.

¹⁰To be precise, the Q values here are only indicative of probabilities of opinion expression according to the Boltzmann action selection which depends on Q . If Q is smaller than 0, then the probability of expression is smaller than the probability of staying silent. In the following, if we say that one opinion group is expressive,

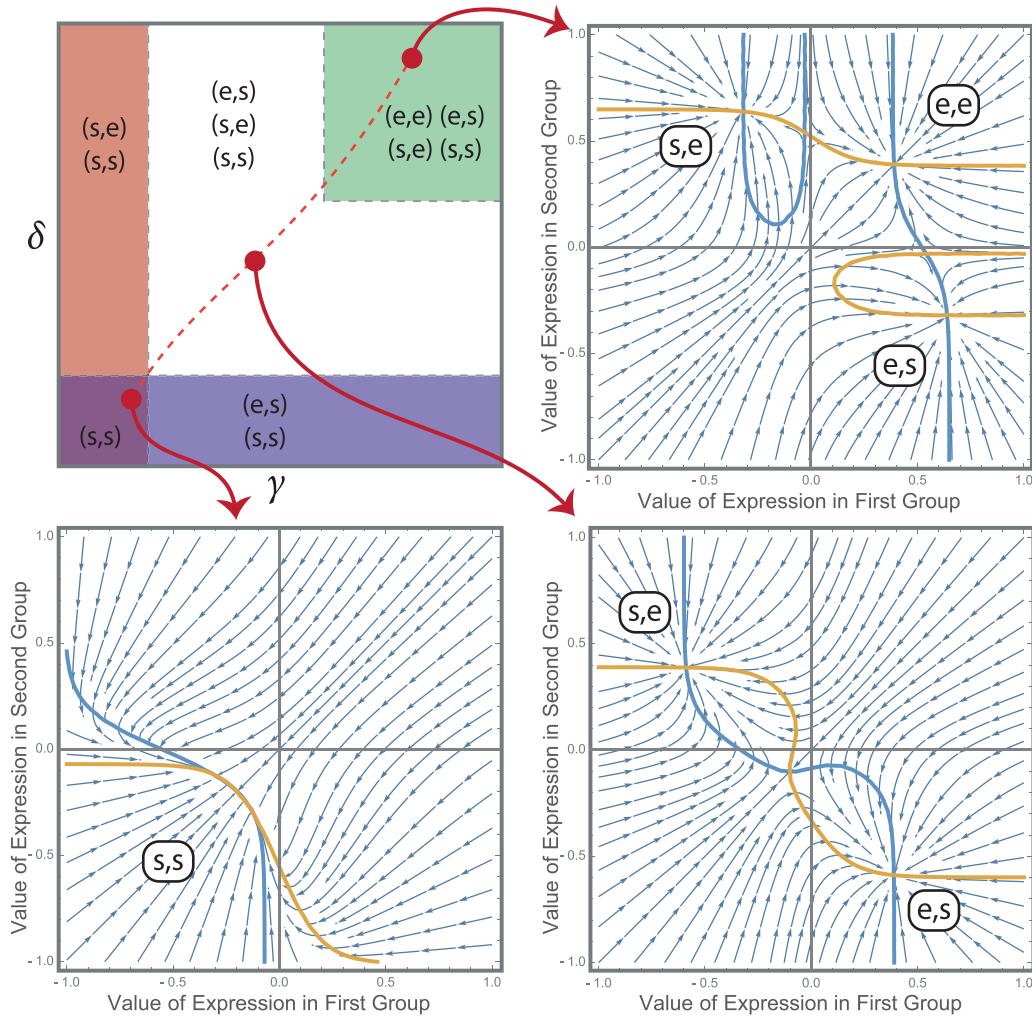


FIG. 3. Three phase portraits of the Q_1 (x axis) and Q_2 values (y axis) of the two-dimensional system for different configurations of γ and δ . We have $c = 0.1$, $\beta = 10$, and structural parameters $\gamma = \delta = 0.1$ (bottom left), $\gamma = \delta = 1$ (bottom right), and $\gamma = \delta = 3$ (top right). The yellow (light gray, if in grayscale) and blue (dark gray) lines in the phase portraits are the isoclines of the equations for Q_1 and Q_2 . The fixed points are located at their intersections. As is visible, the (s, s) fixed point disappears in the dynamical system for higher γ and δ values. This is due to the finite exploration rate β and the transition from the N -player game of Sec. III to the two-population game in the mean-field approximation.

by the other group: Either the first opinion group is ‘loud’ alone or both groups express their opinions. Increased internal cohesion of one opinion group can hence have the effect that this group, which is not necessarily a majority, will dominate public discourse.

A lower δ value (e.g., $\delta = 1.6$) leads to a reduction in available fixed points (Fig. 6) such that only two saddle-node bifurcations occur and at high γ only one fixed point remains in which the first opinion group is expressive.

B. Costs

The costs for opinion expression have a profound impact on the fixed points of the system. If opinion expression is very “expensive” (in Fig. 7: $c > 0.4$), then there is only one fixed point in the system for which both opinion groups stay

silent. For decreasing costs, two pairs of fixed points arise in a saddle-node bifurcation. Each of the pairs corresponds to a situation in which one opinion group is expressive, while the other is silent (in Fig. 7, we have identical values for γ and δ). The fixed point in which both opinion groups are silent becomes unstable with decreasing c in a pitchfork bifurcation. Below $c = 0.1$, another pitchfork bifurcation arises for which the stable fixed point now corresponds to a state in which both groups are expressing their opinion. Costs can also be negative: Then, the individuals might be intrinsically motivated or externally encouraged to speak out.¹¹ For sufficiently negative costs (in the case of Fig. 7: $c < -0.05$), only one fixed point exists: Everyone has an incentive to speak out, at least for internally well-connected opinion groups. The fixed points for

we mean that they have a Q value bigger than 0 which makes their probability of expression higher than that of silence.

¹¹Ideals such as, e.g., free speech might have such an effect: People then see it as their duty to voice their opinion, *especially* if it does not conform to the apparent majority.

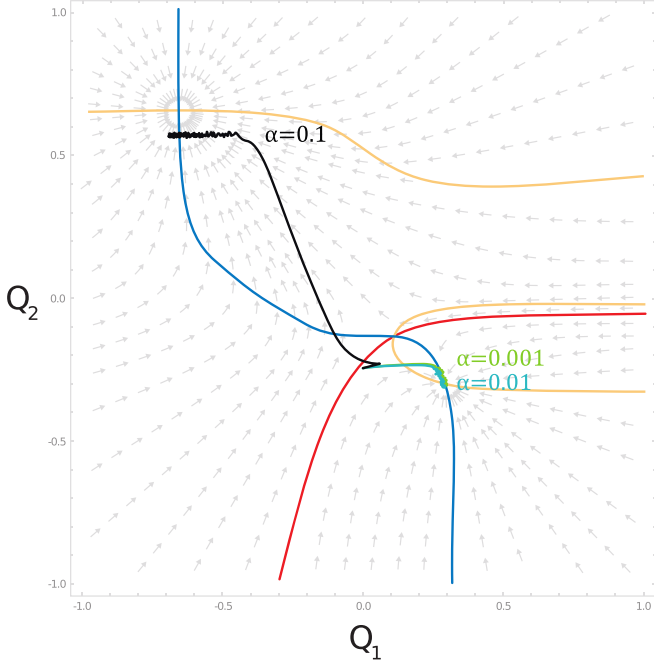


FIG. 4. The trajectories of the Q values in simulations, averaged over 50 runs with $N \times 10^5$ steps, for different values of α with a starting point close to the border (red line) of the two basins of attraction of the two stable fixed points. The starting Q values were $Q_{i \in G_1} = 0$, $Q_{i \in G_2} = -0.25$. There were $N = 200$ agents, 100 of each opinion group, and $c = 0.1$, $q_{11} = 0.04$, $q_{12} = 0.05$, and $q_{22} = 0.15$. A relatively big $\alpha = 0.1$ makes the trajectory leave the lower right basin of attraction of the two-dimensional system (black trajectory). Due to the high α , the fixed point of the other basin of attraction is also missed by some margin. The lower α , the closer the trajectories get to the fixed point and the more probable it is that they will stay in the basin predicted by the two-dimensional approximation. For $\alpha = 0.01$ (turquoise) and $\alpha = 0.001$ (light green), the trajectories run toward the predicted fixed point. The yellow (light gray) and blue (dark gray) lines are the isoclines of the equations for Q_1 and Q_2 . The fixed points are located at their intersections.

which only one of the groups is expressive disappear in two saddle-nodes.

C. Asymmetric costs

The model allows us to also assign different costs to each opinion group, such that $c_1 \neq c_2$. Internal motivation for a cause, for example, can be an incentive to speak out and might even be indicated by negative costs (that is, an urge to express one's opinion). Moreover, there might be biases in the infrastructures on which debate takes place such that it takes more effort for one group to speak out than for the other.¹²

The bifurcation in Fig. 8 (for the case of two internally well-connected opinion groups) illustrates the effect that different expression costs in the populations exhibit on public discourse. In Fig. 8, a bifurcation over c_1 is shown. Negative

¹²One may think here about online platforms whose design favours engagement of certain demographic groups or states that encourage certain groups to speak out or try to prevent others from voicing their opinion.

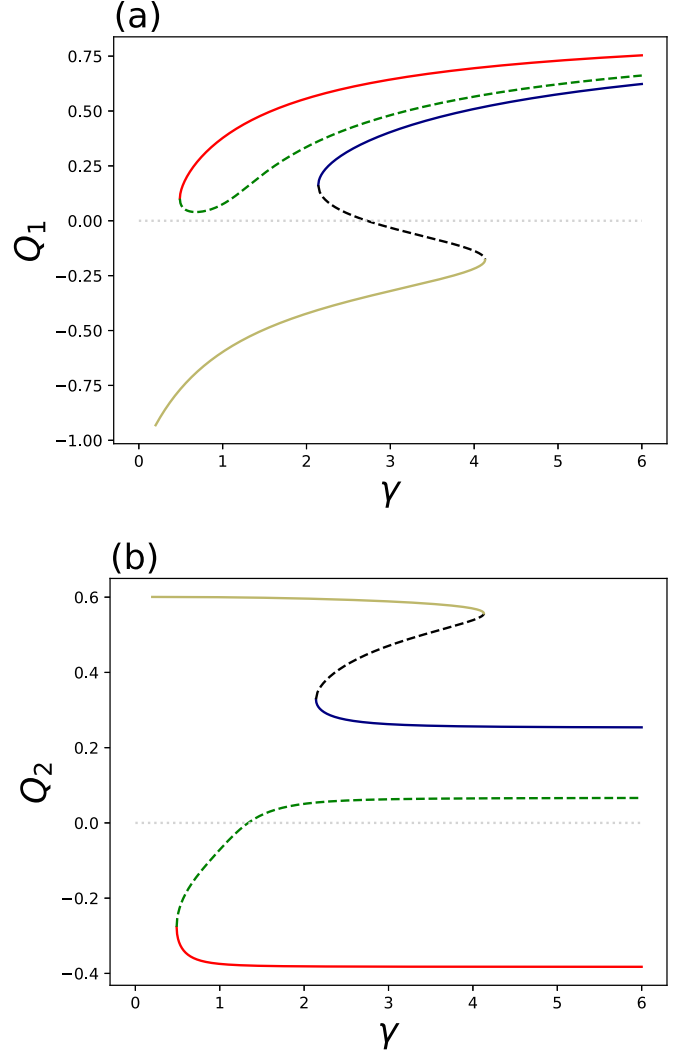


FIG. 5. The development of the Q_1 (a) and Q_2 value (b) of the fixed points with γ given $\beta = 10$, relatively high $\delta = 2.36$, and $c = 0.1$. The colors of the curves in the two plots indicate the different fixed point pairs of Q_1 and Q_2 . A dashed line indicates an unstable fixed point, a continuous one a stable fixed point. It is visible in the plots that a poorly connected opinion group G_1 ($\gamma < 0.5$) will be driven into silence by the other group [beige curve, lowest one in panel (a), highest one in panel (b)]. With increasing in-group connectivity, fixed points arise for which G_1 expresses their opinion in two saddle-node bifurcations [red for an (e, s) -equilibrium (highest curve in panel (a), lowest in panel (b)) and blue for (e, e) (in-between)]. For $\gamma > 4.5$, G_1 is so well-connected that the equilibrium disappears in which the group is silent. The dotted grey line indicates Q value 0, where the probability of expression passes 0.5.

costs for opinion expression in opinion group G_1 yield two stable equilibria in which opinion group 1 is expressive, either together with opinion group G_2 or alone. With increasing costs, a stable fixed point arises in a saddle node for which G_1 is silent (at $c_1 \approx 0$), while G_2 is expressive. At $c_1 \approx 0.15$ and at $c_1 \approx 0.4$, the two fixed points for which G_1 expresses opinion disappear. For costs that high, opinion group G_1 will not be publicly audible any more. Asymmetric costs can hence drive certain opinion groups into silence.

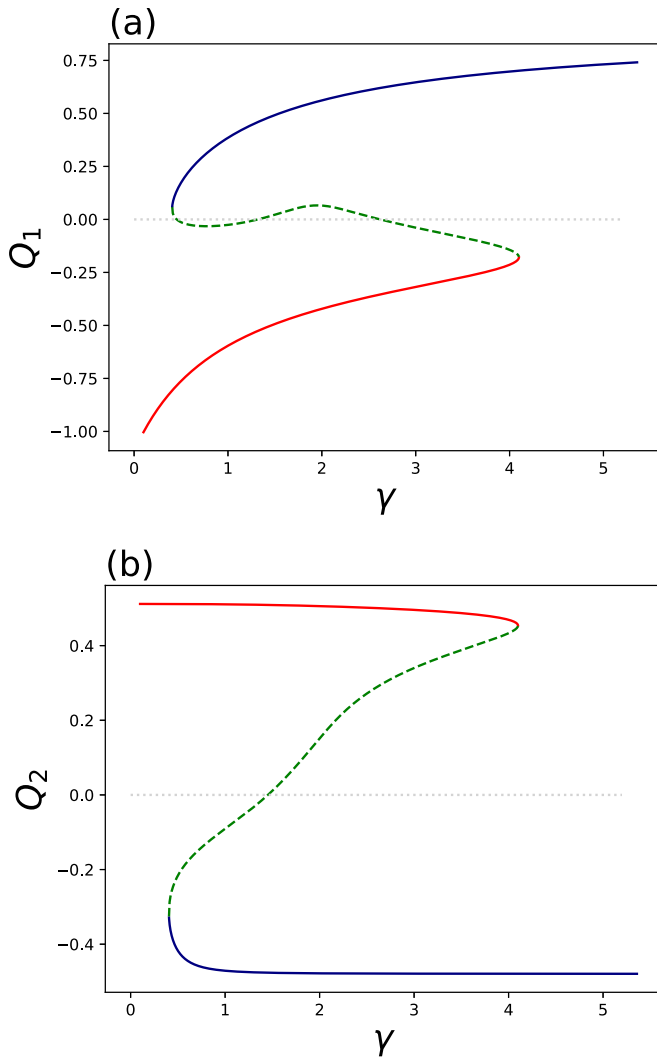


FIG. 6. The development of Q_1 - and Q_2 -fixed points with γ given $\beta = 10$, moderate $\delta = 1.6$ and $c = 0.1$. For $\gamma < 0.4$, only group G_2 is expressive. A second fixed point arises for higher γ in which G_1 is predominating public discourse. There is no fixed point in which both groups are expressive.

VI. DISCUSSION AND OUTLOOK

A. The spiral of silence and beyond

The present model provides a structural view on collective opinion expression. It reproduces the counterintuitive result postulated by Noelle-Neumann in her theory of the spiral of silence [1, 18], namely, the possibility of the public dominance of a minority opinion. While the influence of mass media has been stressed in many publications concerning the spiral of silence, we show that no mass media is needed for this effect. Being an internally well-connected community alone can be enough to gain public opinion predominance. Mass media could nevertheless be included in the model as an agent being connected to a large subset of agents across opinion-group

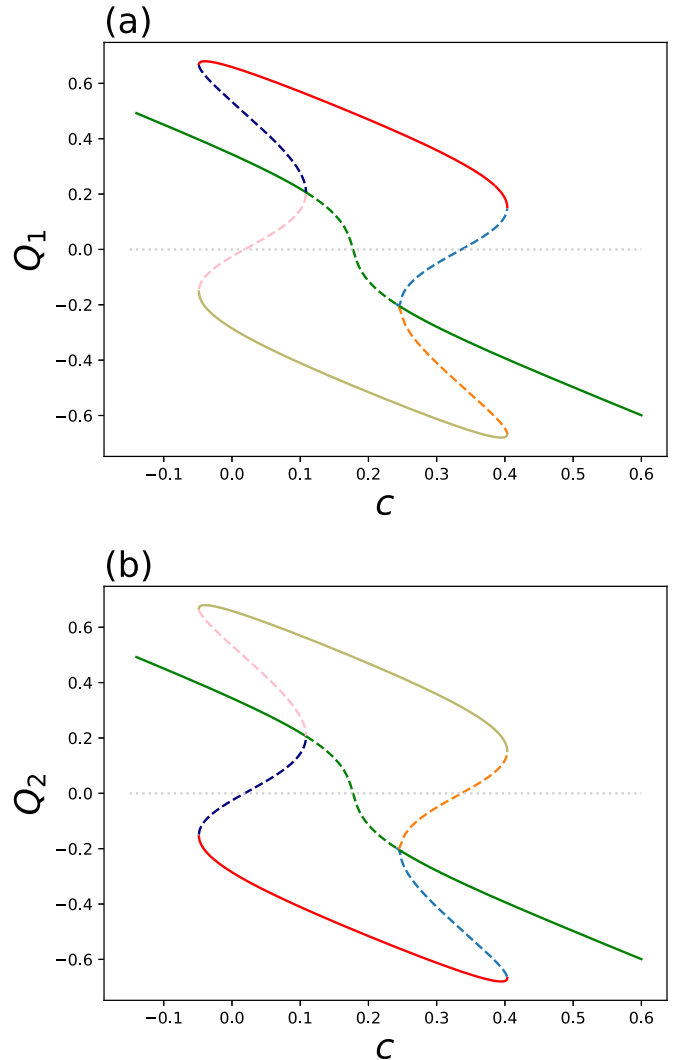


FIG. 7. The development of the fixed points with c given $\beta = 10$ and $\gamma = \delta = 2.1$. Panels (a) and (b) are symmetric since c is the same for both and has the same impact on both groups if they also have identical structural parameters. If expression is costly, then everyone is silent; if it has negative costs, then everyone speaks out.

borders.¹³ Our findings gain traction in light of the advent of social media, which facilitated communication among like-minded people and decentralized information distribution. In the model, this facilitation of public opinion expression can be accounted for by reduced costs, potentially enabling certain opinion groups to speak out (see Figs. 7 and 8). Apart from that, the present approach also provides conditions for the “overcoming” of the spiral of silence (in the sense that both groups express their opinion publicly), for which the numerical proportions do not necessarily have to change. The increase in internal cohesion of the different opinion groups—or reduced expression costs—can be sufficient. However, it is

¹³One could then attribute the mass media agent(s) a stronger authority, i.e., impact on the public opinion perception of individuals. For a model of a social system with authoritative leaders and dissenting lower-ranking individuals, see Ref. [32].

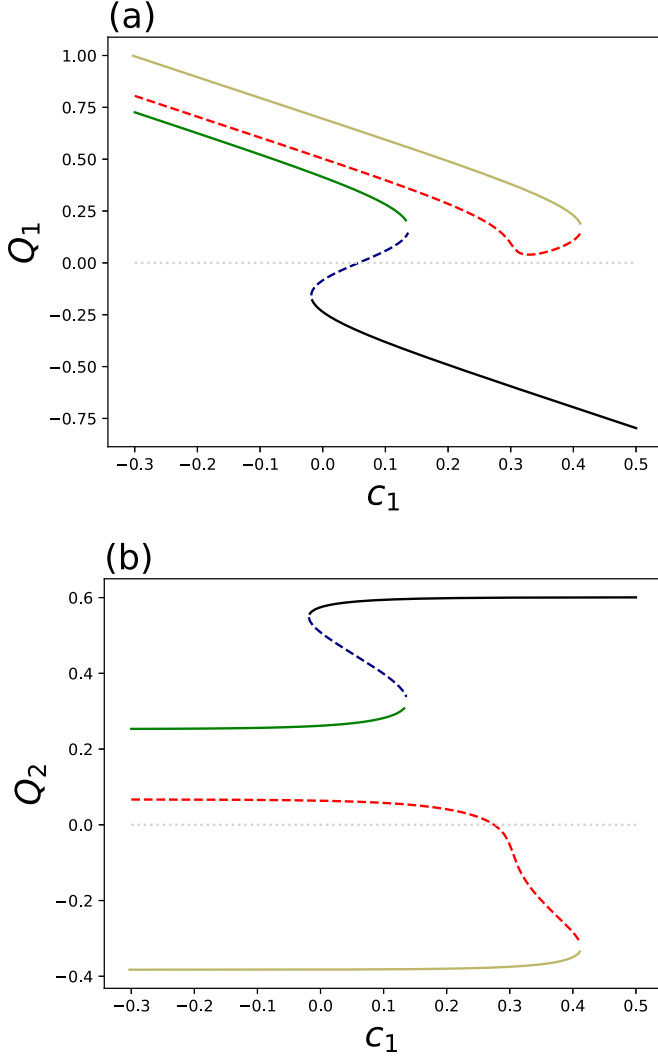


FIG. 8. Fixed-point development with c_1 independent of c_2 , given $\beta = 10$, $\gamma = \delta = 2.36$, $c_2 = 0.1$. Strongly negative c_1 corresponds to a strong motivational disposition (or the facilitation of opinion expression for the group) in the opinion group to express their opinion. There, only fixed points in which this opinion group is expressive exist. For decreasing motivation (or if opinion expression is impeded), fixed points arise in which the second opinion group is the only expressive one.

also shown that if a minority is too small or costs are too high, even maximum internal cohesion cannot heave the minority opinion into public predominance (see Fig. 2).

B. Perception biases

In Ref. [19], the effect of the ego-network size, that is, the (average) number connections of the agents, on the occurrence of the spiral of silence was investigated. It was concluded that an increase in network density makes it more probable that one opinion group does not speak out publicly. In our work, we show that more density might even have the opposite effect. It depends on *where* the additional connections are made: If new connections are guided by homophily, such that the opinion blocks become more cohesive, then the spiral of

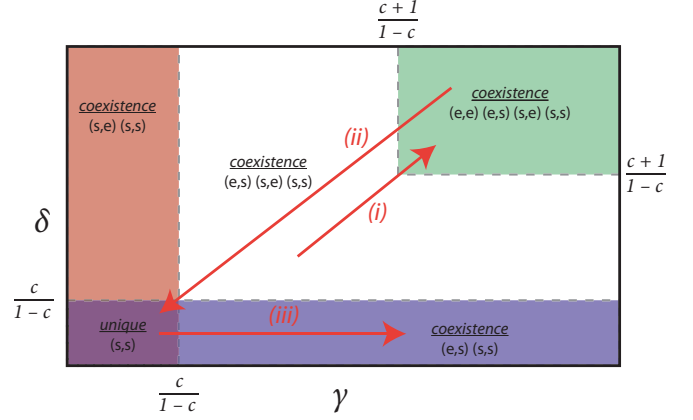


FIG. 9. Illustration of the transitions between the game-theoretic equilibrium regions for (i) stronger internal cohesion of both opinion groups (“echo chambers”), (ii) less internal cohesion of both (heterophilious connections), and (iii) stronger internal cohesion for only one opinion group (“#metoo”).

silence might even be overcome (see path (i) in Fig. 9). We then arrive at a structure similar to “echo chambers,” in which only the voices affirming one’s own view are heard and the others are blocked out (see Ref. [33] for a contribution linking opinion dynamics to the emergence of echo chambers). If the additional connections are made between the opinion blocks, then both γ and δ decrease, which might make it more probable that the individuals have a more realistic picture of the overall opinion landscape. Then, the spiral of silence is indeed more probable. But if the cross-group connections grow even further, both opinion groups misjudge their proportion to their own disadvantage, such that no group speaks out if there are costs associated to opinion expression [path (ii) in Fig. 9]. Here, the structure of the social contacts alone is already sufficient to cause misjudgements about opinion proportions in a social system. This is closely linked to more general accounts of perception biases [34].

C. Critical mass

Furthermore, the model links to studies dealing with tipping points in social systems and the necessary numerical allocations, depending on the network structures. This has, e.g., been analyzed for social conventions [35]. If the social network of individuals is structured in opinion blocks, then there is a hard numerical limit for the overcoming of a state in which one opinion is dominating publicly. For example, for a cross-opinion connection probability of 0.2 (as in Fig. 2), the state in which both opinion camps are expressive cannot be reached if the minority makes up less than 22% of the population.

D. Limits and outlook

While we have stressed the generality of this work, we want to emphasize its limits as well: The homogeneous network structure of opinion blocks is not particularly realistic. Real social networks are rather heterogeneous, with well-connected and very active hubs and more “remote” in-

dividuals. Nevertheless, stochastic [36] blocks can serve as a baseline for mathematical accessibility.

Moreover, this work is concerned with one way of reacting on social feedback, namely, the change in willingness to express one's opinion. Change in opinion is not included. It is probable that these phenomena take place on different time scales. Also, the social environments prompting opinion change might be different from the ones in which opinion predominance is fought for. In demonstrations, if two opinion camps meet each other, the main objective might not be information exchange or the need to convince each other, but to gain public audibility. Hence, a combination of models of opinion change and opinion expression might be in order in a multilayer network approach, in which opinion formation and the competition for public opinion predominance take place on possibly different but interdependent network structures.

While there are plenty of studies on experimental evidence for the micromechanisms grounding the spiral of silence (see Ref. [5] for a review), we are also seeking a more systematic larger-scale view on collective phenomena of opinion expression, which are closely related to the parameters γ and δ in the model. A very prominent example of emerging collective opinion expression online, for which this model provides an explanation, is the Twitter-hashtag “#metoo” and the subsequent movement against sexual harassment and sexual assault: Women found a device (in this case, a hashtag) that allowed them to find and connect to people who had experienced the same, and also to people who supported them. And all of a

sudden, it was easier for them to speak out [path (iii) in Fig. 9]. Measurements are an intricate task here: The networks one constructs out of interactions between individuals are only the networks *of interaction*, that is, of only one part of the actions one wants to observe. Silent individuals do usually not show up in such networks since they are not involved in an observable way.

In conclusion, we develop a model of opinion expression which allows the investigation of how social structures can prevent or promote public opinion expression of different opinion groups. This approach allows direct connection to an influential theory of the social sciences, the spiral of silence [1,18]. We approach the model both from a game-theoretic and from a dynamical systems perspective and show how the public audibility of certain opinions depends on the sensitivity of the agents toward their current evaluation of expected reward, the structural cohesion of the opinion groups and the costs for opinion expression.

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APPENDIX A: EXPECTED DECREASE OF THE DIFFERENCE IN Q VALUES

We carry out the estimation for opinion group G_1 , but the analog holds for opinion group G_2 . We can give an upper bound for the change in Q value for the agent with the maximum Q value of the group, $\dot{Q}_{i \in G_1}^{\max}$, and a lower bound for the change in Q value for the agent with the minimum Q value of the group, $\dot{Q}_{i \in G_1}^{\min}$ due to the monotonicity of the function $\frac{1}{1+e^{-x}}$:

$$\begin{aligned} \dot{Q}_{i \in G_1}^{\max} &= \alpha' \left(\frac{\gamma}{\gamma+1} \frac{1}{N_1-1} \sum_{\substack{j \in G_1 \\ j \neq i}} \frac{1}{1+e^{-\beta Q_j}} - \frac{1}{\gamma+1} \frac{1}{N_2} \sum_{j \in G_2} \frac{1}{1+e^{-\beta Q_j}} - Q_{i \in G_1}^{\max} - c \right) \\ &\leq \alpha' \left(\frac{\gamma}{\gamma+1} \frac{1}{N_1} \left(\sum_{\substack{j \in G_1 \\ j \neq i}} \frac{1}{1+e^{-\beta Q_j}} + \frac{1}{1+e^{-\beta Q_{i \in G_1}^{\max}}} \right) - \frac{1}{\gamma+1} \frac{1}{N_2} \sum_{j \in G_2} \frac{1}{1+e^{-\beta Q_j}} - Q_{i \in G_1}^{\max} - c \right), \end{aligned} \quad (A1)$$

$$\begin{aligned} \dot{Q}_{i \in G_1}^{\min} &= \alpha' \left(\frac{\gamma}{\gamma+1} \frac{1}{N_1-1} \sum_{\substack{j \in G_1 \\ j \neq i}} \frac{1}{1+e^{-\beta Q_j}} - \frac{1}{\gamma+1} \frac{1}{N_2} \sum_{j \in G_2} \frac{1}{1+e^{-\beta Q_j}} - Q_{i \in G_1}^{\min} - c \right) \\ &\geq \alpha' \left(\frac{\gamma}{\gamma+1} \frac{1}{N_1} \left(\sum_{\substack{j \in G_1 \\ j \neq i}} \frac{1}{1+e^{-\beta Q_j}} + \frac{1}{1+e^{-\beta Q_{i \in G_1}^{\min}}} \right) - \frac{1}{\gamma+1} \frac{1}{N_2} \sum_{j \in G_2} \frac{1}{1+e^{-\beta Q_j}} - Q_{i \in G_1}^{\min} - c \right). \end{aligned} \quad (A2)$$

If we now look at the change in time in the difference of $Q_{i \in N_1}^{\max}$ and $Q_{i \in N_1}^{\min}$, then we can conclude by the above inequalities that the difference decreases at least exponentially in expectation by subtracting the right hand-sides of Eqs. (A1) and (A2):

$$\frac{d}{dt} (Q_{i \in G_1}^{\max} - Q_{i \in G_1}^{\min}) \leq -\alpha' (Q_{i \in G_1}^{\max} - Q_{i \in G_1}^{\min}). \quad (A3)$$

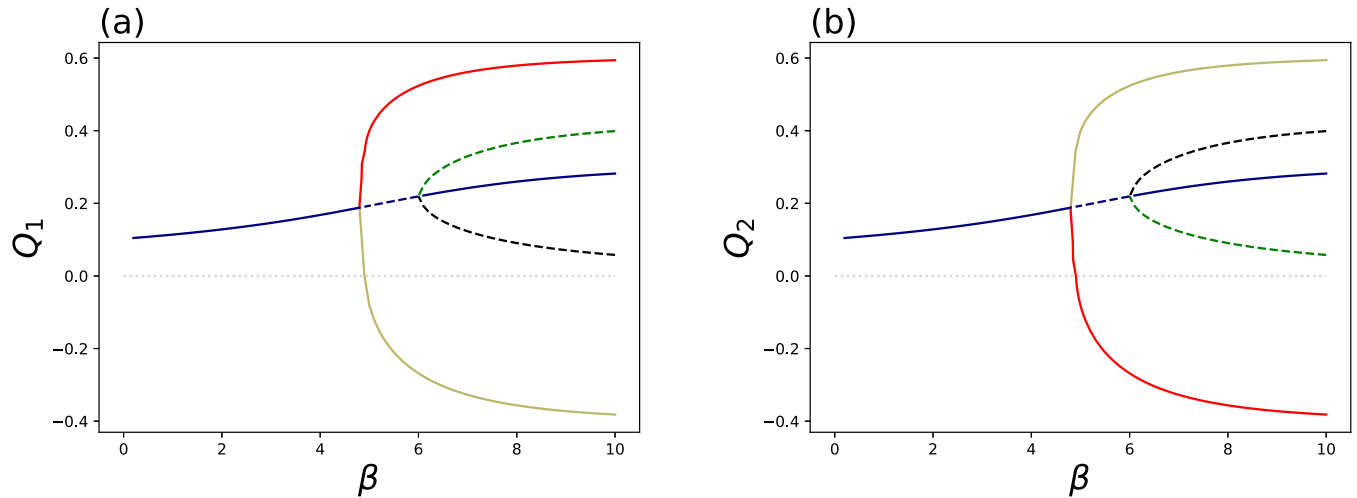


FIG. 10. The development of the fixed points with β given $c = 0.1$ and $\gamma = \delta = 2.36$. Since γ and δ are the same, the plots in panels (a) and (b) are symmetric.

The analog holds for opinion group G_2 :

$$\frac{d}{dt}(Q_{i \in G_2}^{\max} - Q_{i \in G_2}^{\min}) \leq -\alpha'(Q_{i \in G_2}^{\max} - Q_{i \in G_2}^{\min}). \quad (\text{A4})$$

APPENDIX B: EXPLORATION RATE BIFURCATION

The parameter β determines how sensitive agents are in their actions toward the current evaluation of their expected reward. A high β value indicates a choice of the agent similar to a best response to their current evaluation of the expected reward, while $\beta = 0$ means that each available action is chosen with equal probability.

As is visible in Fig. 10, for very low β , there is only one fixed point available with a very low Q value for both

opinion groups. With β (≈ 5), further fixed points arise in a supercritical pitchfork bifurcation, and then, at $\beta > 6$, another (now subcritical) pitchfork bifurcation arises, such that we arrive at three stable fixed points (one in which both groups are in an expressive mode, and one for opinion dominance for each group) and two unstable ones in-between. Hence, if the action selections is close to a best response, then we get more possible equilibria in the system. In the intermediate region, we have a situation in which only one of the two groups can be expressive, despite them both being internally well-connected.

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